

Dave Sanders

Department of Economics
Richard A. Chaifetz School of Business
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Education

Master of Arts, Economics, University of Missouri-St. Louis, St. Louis, MO. May 2006
Bachelor of Science, Political Science, University of Missouri-St. Louis, St. Louis, MO. Minors in Criminology/Criminal Justice and English. December 2000.

Professional Experience

St. Louis University, Department of Economics.

Assistant Professor, August 2019 – current.

Director, One-Year MBA Program, 2018 - current.

Instructor, August 2014 – August 2019.

Adjunct Instructor, August 2013 – August 2014.

Courses taught:

Biz 1000/Core 1500: Introduction to Business

Biz 1100: Business in Action

Economics 1900: Introduction to Economics (and Honors)

Economics 3120: Intermediate Macroeconomics (and Honors)

Economics 3140: Intermediate Microeconomics (and Honors)

Economics 4120: Law and Economics (with Honors Contract)

Economics 4500: Sports Economics (and Directed Studies)

Economics 4910: Economics Internship

Economics 4980: Independent Study (with Honors Capstone Contract)

Economics 5010: Economics for Managers

MBA 6004: Managing Markets, Consumers, and Competition

MBA 6330: Managerial Economics

MBA 6001: (Theme Coordinator) Foundations: Money, Markets, Metrics, and Morality.

Instructor of components E1-E5 The National Economy

Honors Internship Mentor

Senior Legacy Symposium Mentor

Bold Indicates taught within the current academic year.

Current University Service:

Economics Club, Faculty Advisor

Omicron Delta Epsilon (Economics Honors Fraternity), Faculty Advisor and Brother

Delta Sigma Pi Faculty Advisor and Brother

University Honors Program Advisory Council, Chaifetz School Representative

Past University Service:

Academic Integrity Committee, Chaifetz School of Business
Ethical Leaders in Business Learning Community (ELIB), Faculty Mentor
St. Louis University Coins 4A Cause, Faculty Mentor

Logan University College of Chiropractic/SLU Partnership.

Adjunct Instructor, September 2016 – December 2016

Course taught: Chiropractic Managerial Economics

University of Missouri-St. Louis, Department of Economics.

Adjunct Professor of Economics, Research Assistant. May 2007 – August 2014.

Courses taught: Economics 1000 Introduction to the American Economy
Economics 1001 Principles of Microeconomics.
Economics 1002 Principles of Macroeconomics
Economics 1003 Microeconomics in the News (Online).
Economics 1004 Macroeconomics in the News (Online)
Economics 2650 Law and Economics
Economics 3800 History of Economic Thought.

Courses Prepped (but not taught)

Economics 2610 Economics of Professional Sports
Economics 3300 Industrial Organization

Researcher: “Innovation and Entrepreneurship: Individuals Making Exceptional Contributions in Science and Technology” Kaufmann Foundation Grant headed by Dr. Sharon Levin and Dr. Grant Black. February 2013-September 2013.

Head Graduate Teaching Assistant. June 2004 – June 2006.

Courses taught: Economics 1003 Economics in the News (Developed this course in conjunction with Dr. Susan Feigenbaum)

Courses Teaching Assistant: Economics 1001 Principles of Microeconomics
Economics 1500 Entertainment Economics: The Movie Industry
Economics 3001 Intermediate Microeconomics
Economics 2610 Economics of Professional Sports

Course Tutor: Economics 1000 Introduction to the American Economy
Economics 1002 Introduction to Macroeconomics
Economics 3002 Intermediate Macroeconomics
Economics 4100 Introduction to Econometrics
Economics 4150 Mathematical Economics

St. Louis County Community College – Meramec, Department of Social and Behavioral Sciences, (Prior: Department of Business and Economics.)

Adjunct Professor of Economics, January 2009 – May 2014.

Courses taught: Economics 140 Introduction to Economics

Economics 140W Introduction to Economics Writing Intensive
Economics 151 Principles of Macroeconomics
Economics 151W Principles of Macroeconomics Writing Intensive
Economics 152 Principles of Microeconomics
Economics 152W Principles of Microeconomics Writing Intensive

Professional Papers

- Rishe, Patrick, Sanders, Dave, and Reese, Jason. “A Heterogeneous Analysis of Secondary Market Behavior at College Football Bowl Games”. *Sports Marketing Quarterly*. Volume 25 Number 2, 2016.
- Rishe, Patrick, Boyle, Brett, and Sanders, Dave. “Secondary Market Behavior at the NCAA March Madness.” 2015 Submitted/Revise and Resubmit

Presentations

- “*The Skills of Leadership*.” Faculty Panel Presenter Alpha Phi Omega- Delta Delta Chapter St. Louis University. December 1st 2018.
- “*The Makings of an Executive and Entrepreneur*.” Presentation to Ethical Leaders in Business Students. November 26th 2018.
- “*Incorporating Property Rights Into an Undergraduate Economic Curriculum*.” Institute for Humane Studies George Mason University. Presentation at University of Missouri - St. Louis. November 10th 2016.
- “*Whitfield High School: The Transition to College*.” Panel Presenter. January 2013.

Additional Experience/Leadership

St. Louis Federal Reserve Economic Education Advisory Board: *September 2023 – Current.*

- *2025 Professor’s Conference Presentation Selection Committee and selected as session moderator for three presentation sessions.*
- *2024 Professor’s Conference Presentation Selection Committee*

SportsImpacts: St. Louis, MO 63108 and Los Angeles, CA 90025.

- *Consultant (non-compensated). Economic Impact Study, St. Louis Sports Commission, St. Louis, MO. “The Financial Impact of Major Sporting Events on St. Louis.” May 2023 – October 2023.*
- *Consultant (Compensated). Economic Impact Study, Effingham, IL. March 2022 – September 2022.*
- *Consultant (non-compensated). Economic Impact Study, Whitefish, MT. September 2022 – December 2022.*
- *Consultant (non-compensated). NCAA Labor Dispute Case. May 2017 - May 2018.*
- *Consultant (non-compensated). Economic Impact Study, Elizabethtown, KY. February 2017 - December 2017.*
- *Consultant (compensated) Working with St. Louis Sports Commission March 2015.*

Testing Algorithms LLC. *Consultant (compensated). Steel Price Forecasting. October 2020 – Feb 2021; December 2021 – May 2022.*

R&D Land. *Account Manager, Chief Financial Officer. 1999 – August 2009 / June 2010 – Feb. 2017*

Magpies Inc., *Server/Bartender/Bookkeeper/Restaurant Manager/ October 1996 – January 2011 / May 2012 – Feb 2017*

Susan Feigenbaum, University of Missouri-St. Louis. *Consultant (Compensated) NSF Grant Development Assistant January 2015 – August 2015.*

Pearson Education. *Compensated Reviewer. March 2013, December 2011.*
Market Structure, Demand, Supply, and Elasticity chapters of Economics 1st Edition by Daren Acemoglu (MIT), David Laibson (Harvard), and John List (University of Chicago). Mary Clare McEwing Supervising Editor.

PVI. *Accounting Supervisor August 2009 – June 2010.*

Internship in Economic Education: St. Louis Federal Reserve & University of Missouri – St. Louis
January 2006- July 2006.

Francis Howell School District. *Long-term Substitute/ Coach. August 1994 – June 2000.*

Service Leadership

Rockwood South Middle School PSO

- *Treasurer November 2024 – Current*
 - *Forensic Audit Committee Chair, November 2024 – June 2025*
- *8th Grade Field Day Committee Chair, July 2025 - Current*
- *Future Falcon Fun Night Committee Chair, September 2024 - Current*
- *Co-President, July 2023 – November 2024*

Stanton Elementary PTO

- *VP Fundraising/Past President, June 2021 – May 2023*
- *President, June 2019 – May 2021*
- *Treasurer, May 2018 -May 2019*
- *5th Grade Promotion Activities Coordinator, September 2022 – May 2023*
- *5th grade Mystery Trip committee head, Jan – May 2023*
- *Rockwood South Middle School Future Falcon Fun Night Quadrant Coordinator, November 2022 – April 2023.*

Easterseals Midwest

- *2018 Par-Tee Dinner Auction and Golf Tournament. April 2018 - July 2018. Event Committee. Appointed to the Executive Planning Committee*
- *Walk, Run, and Roll Co-Chair Marketing and Outreach Committee. November 2015 – June 2016.*

Entrepreneurship

- **D&K Acquisitions** *Founder 2013 – 2020*

- **Dave Sanders Training** *August 2004 – August 2006*

Professional Development

- Building an Academic Portfolio Workshop, February 2025, March 2016.
- Delta Sigma Pi Certified Deltasig Leader Program, February 2021
- St. Louis University Reinert Center Introduction to Online Learning Seminar, Summer 2020
- Best Practices for Teaching Online Certificate, April 2014
- Blackboard Essentials Certificate, August 2012; Blackboard Advanced Certificate, September 2012
- St. Louis Community College Adjunct Faculty Certificate Program, Certificate Awarded Spring 2012.
- St. Louis County Community College Adjunct Orientation and Breakout Sections. January 2010, 2011, 2012, 2014 August 2010, 2011, 2012
- Attendee Federal Reserve Bank of St. Louis Professors Conference on Economic Education. November 2011, 2014, 2015
- University of Missouri-St. Louis Teaching Assistant Instructional Seminar. August 2005.
- Attendee Statistics in Sports Symposium, July 2009.

Honors and Awards

- 2025 St. Louis University Faculty Excellence Award
- St. Louis University Athletic Department Straight-A Lunch – Student Selected Guest Faculty. 2015, **2016, 2018**, 2019, 2020 (virtual), 2022, **2024, 2025** (Bold indicates selected by multiple students)
- 2022 Richard Chaifetz School of Business Debbie Barbeau Faculty Service Award
- 2019 Richard Chaifetz School of Business Debbie Barbeau Faculty Service Award
- 2019 Beta Gamma Sigma Outstanding Teacher Award
- 2019 Spirit of the Billiken Awards Student Mentor Honoree
- 2018 Selected to be the faculty speaker at the St. Louis University Athletic Department Straight-A Lunch. Additionally, was the Student Selected Guest Faculty of three students.
- 2017-2018 St. Louis University Leadership and Service Awards Avis E. Meyer Outstanding Faculty Advisor Award
- 2017 St. Louis University Order of Omega Lambda Mu Chapter Outstanding Community Member
- 2017 Town and Style Magazine St. Louis Reaching Out Award Winner
- 2017 Easterseals Midwest Volunteer of the Month Award (November)
- 2016 St. Louis University Faculty Excellence Award
- 2016 Kappa Alpha Theta Outstanding Professor Award and SLU's Nomination for National Professor of the Year.
- "Of-the-Month" Campus Honorable Mention Winner. National Association of College and University Residence Halls--National Residence Hall Honorary (NRHH). For outstanding contributions to the SLU community. August 2014.
- 2011-2012 Department Nomination Adjunct Professor of the Year. Business/Economics Department, St. Louis Community College – Meramec.
- 2012 Phi Theta Kappa Glaux Award. St. Louis Community College – Meramec. Presented for dedication in shaping the minds of the future and mentorship of students in Phi Theta Kappa.
- University of Missouri – St. Louis Women's Basketball Honorary Professor 2011-12. Selected by players as a professor that made a positive influence in player's academic life.

- Department nomination for Masters Student Marshall.
- Dean’s List, 10 Semesters

Media

- Interview. “Local Businesses React to Incoming Auto Tariffs” Television, KMOV, Channel 4, St. Louis, MO. March 28th 2025.
- Interview. “An MBA With Greater Focus on Data Analytics.” MBAGradSchools.com. August 13, 2021. Retrieval at <https://mbagradschools.com/an-mba-with-a-greater-focus-on-data-analytics/>

Publications in Review St. Louis (ReviewSTL.com)

- “Cardinals Add Ruben Tejada to Shortstop Mix.” March 20, 2016.
- “A Rivalry Renewed.” October 5th, 2015
- “Super Bowl XLIX: Getting You Set For Kickoff.” January 31st, 2015.
- “Oscar Taveras: Always in the Heart of Cardinal Nation.” November 11th, 2014.
- “St. Louis Cardinals Gear Up For Another Red October.” October 2nd, 2014.
- “Hundreds Turn Out in Chesterfield to Support Missouri Tigers’ Michael Sam.” March 27th, 2014.
- “Super Bowl XLVIII: What to Watch For in This Year’s Super Bowl.” February 2nd, 2014.
- “A Super Bowl Battle of Clichés: A Statistical Analysis.” January 31st, 2014.
- “Rams Robert Quinn Rakes in Post Season Honors.” January 22nd, 2014.
- “Cards Land Axford.” August 30th, 2013.
- “The Future is Just Under Four Hours Away.” August 26th, 2013.
- “St. Louis Rams Prepare to Open Season.” August 5th 2013.
- “St. Louis Cardinals Trade Update.” Supplement to “Roster Likely Set...” July 30th, 2013.
- “Roster Likely Set As Trade Deadline Looms.” July 30th, 2013
- “St. Louis Cardinals Well Represented in Tonight’s All Star Game.” July 16th, 2013.
- “St. Louis Cardinals Vie For Top Spots in NL All Star Voting.” June 20th, 2013.
- “St. Louis Cardinals Look to Build Mound Presence in 2013 Draft.” June 14th 2013.

Developed Projects

Sports Economics

- *The Nature of Competitive Balance in Professional Sports.* Master’s Directed Research Final Paper (Master’s Thesis Paper)
- *The Benefit of the Designated Hitter in Baseball*
- *Competitive Balance and League Revenues*
- *Cost-Benefit Analysis of a New Busch Stadium*
- *The Economic Impact of Sports Facilities on Urban Areas.*
- *Take Me Out to the Ballgame.*
- *Fourth and Goal: Winning the Billion-Dollar Game.*

Telecommunications/Cable Industry

- *A Pooled Model of Long Distance Minutes Usage*
- *Cable Subscription Rates in the UK*
- *An Analysis of Long Distance Minutes Usage in Texas*
- *An Analysis of Call Message and Minute Usage*

Additional Community Service

- Volunteer Youth Sports Coach
 - Baseball, Adidas Athletics 2017- current; Head Coach
 - Football, Rockwood Summit Jr. Falcons, 2021, 2022, and 2023 seasons; Offensive Coordinator
 - Basketball, Rockwood Summit Jr. Falcons, 2023-24 and 2024-25 seasons. Sacred Heart, 2022-23 season. I9 Sports 2019-20 and 2021-22 season; Head Coach
 - Flag Football, Rockwood Summit Jr. Falcons, 2018-2020; Head Coach
- Easterseals Midwest:
 - 2019 Holiday Event, Dinner, and Auction. Auction Captain
 - 2019 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Auction Technology Captain.
 - 2018 Holiday Event, Dinner, and Auction. Volunteer Coordinator.
 - 2018 Make a Difference Day Service Project.
 - 2018 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Planning Committee Member.
 - 2018 summer office/clerical support (approximately 10 hours)
 - 2018 Showers of Service Project.
 - 2017 Holiday Event, Dinner, and Auction. Volunteer Coordinator.
 - 2017 Make a Difference Day Service Project.
 - 2017 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Planning Team member.
 - 2017 Spring Service Project.
 - 2017 summer office/clerical support (approximately 20 hours total)
 - 2016 Holiday Event, Dinner, and Auction. November 2016. Volunteer Coordinator.
 - 2016 Make a Difference Day Service Project. October 2016.
 - Walk, Run, & Roll. Marketing and Outreach Co-Chair. November 2015 – June 2016.
 - Easter Seals Midwest Annual Charity Golf Outing and Par-Tee. July 2016. Event Concierge.
 - Easter Seals Midwest. April 2015-May 2015. Volunteer Organizer of St. Louis University students (approximately 30 students) and event worker.
- Places For People
 - Fall 2017 Service Project, collected food to be provided at the Places for People shelter and started a bottled water collection drive to be used in the 2018 Health Hustle 5k which raises funds for assisting the homeless in St. Louis.
 - 2017 Health Hustle 5k. Volunteer Organizer.
 - 2016 Health Hustle 5k. Volunteer Organizer. Kids Corner
- Stanton Elementary
 - Volunteer one day a week working on developing reading and writing skills with elementary aged children. 2017-2023
 - Assisted and coordinated SLU student volunteers to host 2017 and 2018 fall festival for the elementary school.
 - Volunteer Coordinator. Organized SLU student volunteers to host 2018 Candy Cane Fling
- Led food drives as class service projects in Fall 2021, Fall 2022, Fall 2023, Fall 2024.

- Rockwood School District: The Rose Award for Outstanding Service in Education Selection Committee Member. January 2021 – May 2021.
- Fall 2018 Service Project. *Prof. Sanders' Coins 4A Cause*. Organized the “coins for a cause month (November) to benefit SLU Kappa Delta Kuts 4 Confidence. Provided event volunteers and raised approximately \$300 to benefit the Confidence Project which assists young women who are battling cancer.
- Spring 2018 Service Project. *Prof. Sanders' Coins 4A Cause*. Organized the “coins for a cause month (April) to benefit causes important to the SLU community at large. Did a change drive to raise money for SLU Relay for Life, Rachael Schopp (a SLU senior currently in a coma after being hit by a car in the Central West End), and Makayla Hines (a SLU senior whose house burned down two weeks before spring break). I organized the presentations and collections, managing student aides to assist with the project. In total the collection raised \$750 in donations.
- Fall 2017 Service Project. Oversaw and organized a collection drive to assist St. Louis homeless population. I collected canned goods, peanut butter, bottled water, fruit, and socks which myself and students then took out to the St. Louis population. Sometimes this meant delivering to shelters, sometimes we walked the streets to meet the homeless and provide the goods. We also donated the canned goods to the Business School food drive, provided items to Places for People and SLU Xavier College Church. Me and the 4 students involved logged over 50 hours on this project late in 2017 and collected over 650 goods to distribute.
- 2017, 2018, 2023, Festival of Nations. School of Business Beer Tent booth worker.
- Congressional Award Mentor to two St. Louis University students. September 2016 – May 2019
- SLU Showers of Service, participant and volunteer organizer. Spring 2014, 2015, 2016, 2017
- Hope Lutheran Early Childcare Center. Volunteer Organizer of St. Louis University students to set up a reading room for children. December 2015, April 2016.
- St. Louis Jewish Community Center. Volunteer Organizer of St. Louis University students and sustainable food project worker. October (Make a Difference Day) 2015.
- Go St. Louis. Volunteer Organizer of St. Louis University students and event worker. April 2015
- Interfaith Partnership/Lydia House. Volunteer Organizer of St. Louis University students and food preparation for battered women’s shelter. December 2014.
- Gateway Garlic Urban Farm. Volunteer Organizer of St. Louis University students and sustainable food project worker. October (Make a Difference Day) 2014.

Student Activities

- University of Missouri-St. Louis Student Chapter of National Association of Business Economics (NABE): 2003, 2004, 2005 Social Chair, 2006 President.
- University of Missouri-St. Louis Student Advisory Council: 2005, 2006.
- University of Missouri-St. Louis Accounting Club: 1998.
- Francis Howell North H.S: Student Council, Class Representative, Home Room Representative, Sports, Art Club, Math Club, Spanish Club, Pep Club, National Honor Society, Honors Science Olympiad, Honors courses in Math, English, History, Science.

Other Information of Interest/Fun Facts

- Additional Computing Skills: Windows, MS Excel, MS Word, MS PowerPoint, Quicken, QuickBooks, Zoom, Panoto, Canvas, Blackboard
- Seven years of instruction in Spanish, and one year in French.
- USA Football Certified Coach

- I have an avid love of cooking and have made two appearances on local television to present dishes.
- Trained barista and bartender and have created a certified drink.
- I have overseen the organization of two fundraisers (a dinner auction, and bbq/mouse races/auction) to benefit friends in need.
- I am an animal lover and volunteered at the St. Charles Humane Society for many years.

References

References available upon request.